Hello everyone, welcome to Workshop4 Group3’s podcast. I am Han Zhang.

Today we’d like to talk about the post-harvest loses and the marketing of agricultural products in Singida, Tanzania.

In Singida, post-harvest loses are very serious, and the shortage and unreasonable use of storage facilities accounted for about 15-20% of the total losses. Most of the existing household level and community warehousing are also underutilized because of informal marketing. Meanwhile, the damage caused by storage pests is also serious.

Another problem is that the agricultural product has very low added value. Smallholder is the mainstay of agricultural production, accounting for more than 80% of the agricultural land used. However, Tanzania's agricultural production has been an extensive business model with low input and low output. Most agricultural products are sold as raw materials and are also in lack of sales channels.

So how may we help them? We proposed an integrated model.

Take sorghum as an example, building or transforming granaries and establishing processing plants closely linked to the storage facilities can reduce waste, provide stable sales channels, increase added value, and create job positions, thereby boosting the income of farmers and workers.